

## Why the 2010 Coalition was Formed

*In the 2005 Legislative Session, the sunset for eight key economic development programs was extended, meaning that the programs now are scheduled to sunset in 2010.*

*Prior to the formation of the 2010 Coalition, each program affected by the 2010 sunset went through a review by a subcommittee of the Montana Economic Developers Association (MEDA), to evaluate the involved programs, determine if the programs should be recommended for reauthorization, what funding levels should be and what modifications, if any, should be made for program improvement.*

*A report titled "Reinvesting in Montana's Economic Future" has been assembled as a result of the committee's study and demonstrates each program's strengths, purpose and success. The full report is available online at <http://www.medamembers.org>*

*Once again, a coalition has formed to insure that these successful endeavors continue far beyond the sunset of 2010.*

## 2010 COALITION MEMBERS TO DATE:

Montana Association of Counties  
Montana Cooperative Development Cr.  
Lake County Community Development  
Montana Independent Telecom Systems  
Montana Chamber of Commerce  
Bear Paw Development Corporation  
Great Northern Development Corp.  
Montana Grain Growers Assoc.  
St. Mary's Rehabilitation Project  
Montana Electric Cooperative Assoc.  
Butte Local Development Corp.  
Montana Ambassadors  
Kallispell Chamber of Commerce  
SouthEastern MT Development Corp.  
John Balsam Associates  
Big Sky Economic Development Authority  
Montana Economic Developers Assoc.  
NorthWestern Energy  
Montana Telecommunications Assoc.  
Snowy Mountain Development Corp.  
Missoula Area Economic Development  
Montana Farm Bureau  
Billings Chamber of Commerce  
Beartooth RC&D  
Women Involved in Farm Economics  
Montana Economic Development Services  
Montana Business Assistance Connection

If you would like more information, **FINANCED** us at: IMS

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Date 1-20-01

**REINVESTING**

# IN MONTANA'S ECONOMIC FUTURE



Montana Growth Through Agriculture  
Montana Cooperative Development Center  
Montana Board of Research  
Small Business Development Centers  
Montana Technology Innovation Partnerships  
Certified Regional Development Corporations  
Montana Manufacturing Extension Center  
Trade and International Relations Bureau

**The 2010 COALITION**

# Eight Proven Programs for Montana's Future

Thanks to united efforts and great leadership, HB260 was passed and funded in 2000. As a result, for nearly ten years eight proven and successful economic development programs have made a huge impact on business and the economy of Montana.

*Once again a coalition has formed to insure that these successful endeavors continue far beyond the sunset of 2010.*

## A SUMMATION OF SUCCESS:



### Montana Growth Through Agriculture

**Mission:** Strengthen and diversify Montana's Ag Industry through private-public partnerships that assist in the development of new ag products and processes.

**Current Funding:** \$1,250,000  
**Projects Funded:** 355 (40% since 2004)  
**Total Awards Given:** \$8,350,976  
**Total Matching Funds:** \$51,880,524  
**Per Dollar Return:** \$6.21 generated  
**Total Financial Benefit:** \$101,302,972  
**Total Jobs Created/Retained:** 588  
 Statistics since program inception 1989



### Certified Regional Development Corporations

**Mission:** CRDC's are responsible for helping local officials, communities, and businesses "assess, plan, and facilitate action" within their regions.

**Current Funding:** \$425,000 per year  
**Businesses Assisted:** 917  
**Loans Provided:** 103  
**Total Loan Value:** \$8.7 million  
**Total Jobs Created/Retained:** 730  
 Statistics from calendar year 2006



### Montana Technology Innovation Partnership

**Mission:** Promote technology commercialization. Help build the short-term benefits of technology research and development into the long-term rewards of economic development.

**Current Funding:** \$50,000 per year  
**Funds Leveraged:** \$500,000 per year  
**2006 Awards:** 11 Companies  
**New Companies Launched:** 20  
**Annual Dollar Awards:** \$10—15 million  
**Total Businesses Assisted:** 350



### Montana Trade and International Relations Bureau

**Mission:** To help Montanans pursue business opportunities both domestically and worldwide by providing consultation and training for companies to successfully compete in new markets.

**Current Funding:** \$300,000 per year  
**2000 Total State Exports:** \$796 million  
**2007 Total State Exports:** \$1.7 billion  
**Percent of Increase:** 21.3%  
**Average Counseling Sessions:** 960  
**Average Foreign Visits:** 15



### Small Business Development Centers

**Mission:** Focus on the creation, retention and expansion of small businesses.

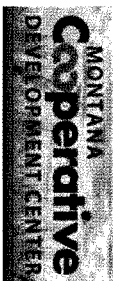
**Current Funding:** \$125,000 per year  
**Leveraged Return:** \$5 for every \$1  
**Total Financing Obtained:** \$64 million  
**Clients Counseled/Trained:** 4,500 per year  
**Jobs Created/Retained:** 414/434 per year  
**Counseling Hours Provided:** 6,000 per year



### Montana Manufacturing Extension Center

**Mission:** Provide information, training, decision support and implementation assistance to Montana's manufacturers. Assists manufacturers in adopting new advanced technology, techniques and business practices.

**Current Funding:** \$200,000 per year  
**Clients Served:** 126  
**Counties Served:** 29  
**Jobs Created/Retained:** 544  
**Increased Sales:** \$86,334,400  
**Client Investment:** \$12,830,700  
**Client Satisfaction:** 4.72/5  
 Statistics from 7/1/05—6/30/07



### Montana Cooperative Development Center

**Mission:** MCDC works with new and existing co-ops and other groups to evaluate co-op business models and strategies to meet their objectives.

**Current Funding:** \$65,000 per year  
**New Cooperatives Formed:** 25  
**Cooperatives Pending:** 13  
**Jobs Created/Retained:** 296  
**Total Payroll Benefit:** \$8,355,807  
**Grants Provided:** \$20,000  
**Funds Leveraged:** \$3.5 million



### MT Board of Research & Commercialization Tech

**Mission:** Encourage economic development through investment in research projects that have a clear path to commercialization.

**Current Funding:** \$3,650,000 per year  
**Projects Funded:** 127  
**Initial Project Funding:** \$30 million  
**Leveraged Funding:** \$36 million  
**Follow-on New Funding:** \$171 million  
 Statistics from program inception in 1999